

## ESG RFP Questions and Answers

### **\*\* NEW SUBMISSION GUIDANCE\*\***

Applications remain due on Friday, April 23, 2020 at 5:00 p.m. Please submit one unbound original, three (3) bound copies, and one electronic copy via mail or delivered in person to Escondido City Hall (Housing & Neighborhood Services Division, 201 N Broadway, Escondido, CA 92025) by the deadline. To submit in person, please contact Joanne Tasher, Community Development Department Assistant, at 760-839-4671 or [JTasher@escondido.org](mailto:JTasher@escondido.org) to coordinate an approximate time when you will be coming to City Hall. When you arrive at City Hall, please call her again to let her know that you have arrived. She will meet you at the doors facing the fountain and Grape Day Park to take delivery.

My nonprofit organization has been in existence since August of 2018; however, the recovery residence operation did not start until November 1st 2019. The application requests 2 years of audited financial statements. Would this disqualify me?

HUD requires that part of each entitlement city's review include an analysis of the applicant's experience and capacity to complete the proposed project. Working with federal funds has a steep learning curve in order to comply with all applicable federal regulations. Penalties for not complying with those regulations can have long lasting repercussions for a non-profit.

The organization's history and experience, in part shown by an audited financial statement, helps to show its capacity. An applicant with less experience may partner with a more experienced organization willing to give technical assistance and act as a fiscal sponsor. The fiscal sponsor would be the signor on ESG contracts, would have to agree to the federal provisions (including audit requirements), and would have to provide two-year's audited financial statements in the application stage.